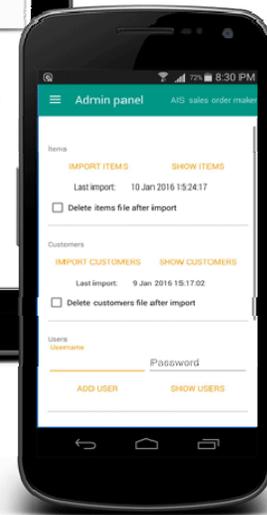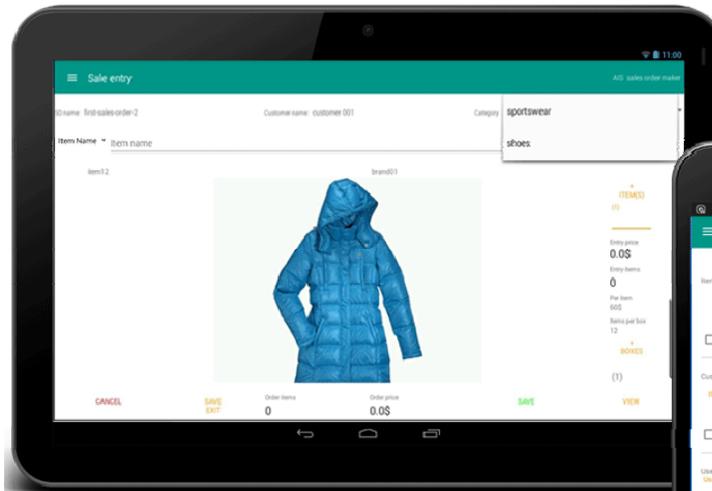# Absolute IT Solutions
Product Catalog / Sales Order Maker Application

Datasheet

The android app that raise your sales figures

BENEFITS

➢ Import items data from regular excel files

➢ Import customers from regular excel files

➢ Save sales orders as regular excel files

➢ Show regular JPG pictures from device storage as products catalogs

➢ Secure access to admin panel

➢ Provide the proper permissions to regular users

➢ Secure access to excel files and the ability to auto delete them after import

➢ Speed up business process

➢ Ability to send the sales orders as excel files by emails easily

➢ Share the sales orders via third party applications like Skype, Google drive, Bluetooth, wifi direct or others, easily

➢ Use third party app to provide access to your data via wifi, without wire connection to device

➢ Categorize your products, make it easy for the sales team and the customer to focus on specific items

Challenges

➢ Sales team on the field without updated data

➢ Sales team place sales orders manually on papers

➢ Delay on the delivery of the placed sales orders to the back office

➢ Sales Manager lose control over his team performance

➢ Inaccurate sales and stock reports

➢ Sales Manager spending his time managing paper sales orders and printed product catalogs

When it comes to any business model whose sell products and/or services, there's one universal truth: no matter how great your project or service is, your business will fail if you have an inefficient sales process.

Whether the sales process efficiency lies on the training, teamwork, motivation, and organization of the sales team, it lies also on the availability, correct use of sales data, and on the communications of the sales staff with other company's departments. These issues have to be addressed if you ever want your business to grow and thrive.

With one billion devices running Android worldwide today, and 1.5 million device activations every day, we have developed our android application "AIS SOM" that will help you to fix and enhance your sales cycle, by making the proper sales data available for your sales team in a secure and easy way, and by improving the communications between your company's departments.

As a company who works with many established businesses that rely on a healthy sales cycle, and as we have many IT experts passionate about new technologies, we have built this solution that will protect your return
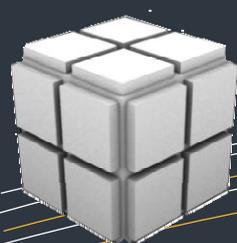
On investment, as you will pay one time for license (no monthly subscription), and it will provide you also a lower total cost of ownership as you can bring your own device and install our app on it.

We believe our application will effectively improve the performance of any sales team by making updated sales data always available for them; they can show their products in an easy and fast way to their customers, collect sales orders, and synchronize this valuable data with the back office instantly.

This application is available to try for 3 days, free of charge; all features will be available during this period.

www.ais-lb.net
info@ais-lb.net

Application Features/How it work

Items data excel file

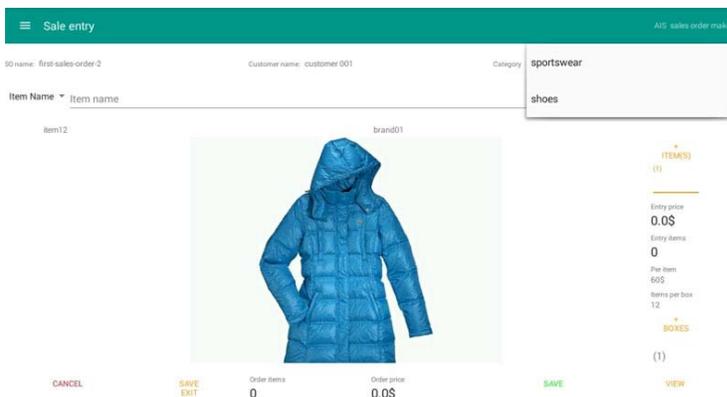|	A	B	C	D	E	F	G
1	item code	barecode	description	brand	unit price	category	units per box
2	item01	0000000703123	Description 01 of item 01	brand01	15	cat001	24
3	item02	0000000703126	Description 01 of item 02	brand01	10	cat001	48
4	item03	0000002132228	Description 01 of item 03	brand02	20	cat002	32
5	item04	0000002526449	Description 01 of item 04	brand02	25	cat002	12
6	item05	0000004898825	Description 01 of item 05	brand03	30	cat003	6
7	item06	0000004898825	Description 01 of item 06	brand03	5	cat003	24

Export your sales data from your ERP, Stock, or sales software, and import it to AIS SOM app, to make all this data available for the sales team and the customer in 1 window. Data like item code, barcode, description, brand, unit price, category, and units per box, whenever available; it will make the decision making easier for everyone

Customers data excel file

Export your customers data also, and import it to AIS SOM app, to make sure that the sales order is for the correct customer, avoid making invoice or sending goods to wrong customers. During sales order taking you can search for customers by ID, customer name, customer barcode or phone number

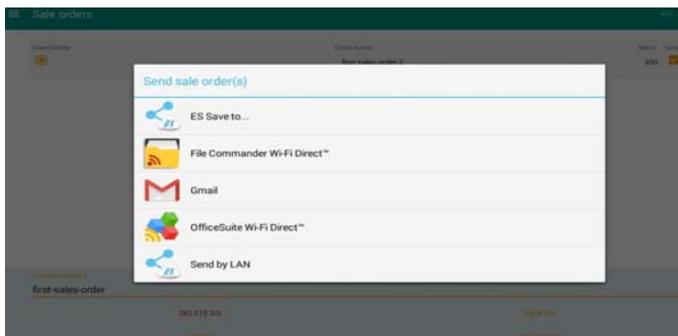|	A	B	C	D	E
1	customer ID	customer name	customer barcode	address	phone number
2	001	customer 001	0000000000001	Bldg 010, zone010, street 001	01111111
3	002	customer 002	0000000000002	Bldg 010, zone010, street 002	01111112
4	003	customer 003	0000000000003	Bldg 010, zone010, street 003	01111113
5	004	customer 004	0000000000004	Bldg 010, zone010, street 004	01111114
6	005	customer 005	0000000000005	Bldg 010, zone010, street 005	01111115
7	006	customer 006	0000000000006	Bldg 010, zone010, street 006	01111116

Item selection window

During the installation, the application will create 1 folder inside the device storage called AIS SOM, with 3 subfolders; Import to device, export from device, and items pictures, simply put your items pictures in the items pictures folder and they will appear in this window as product catalog, where you can place the sales order directly.
Swipe to move to another item or search by item code or barcode to go directly to a specific item. Change the category to show items from other categories. All info from the items data file will appear here, you can add items per pc or per box.

Saved sales order excel file

Select the needed items and save the sales order as regular excel file, after saving, you can view, edit, delete, or share the sales orders via email or other apps, the saved sales order will contain additionally to the items data, the sales order name, customer name, date, time, total quantity, and total price

	A	B	C	D	E	F	G	H
1	Sale order: first-so-4	Customer: customer 024	Jan 2, 2016 3:11 PM					
2	Item code	Barcode	Description	Brand	Unit price	Category	Units per box	Quantity
3	item02	0000000703126	Description 01 of item 02	brand01	10	sportswear	12	26
4	item03	0000002132228	Description 01 of item 03	brand01	15	sportswear	18	19
5	item04	4019338602967	Description 01 of item 04	brand01	20	sportswear	24	26
6	item69	0000005020720	Description 01 of item 69	brand01	45	shoes	50	51
7	item73	0000005022229	Description 01 of item 73	brand01	22	shoes	18	2
8	item75	0000005022823	Description 01 of item 75	brand01	14	shoes	30	11
9	item80	0000005063529	Description 01 of item 80	brand01	5	shoes	56	4
10	item86	0000005107124	Description 01 of item 86	brand01	3	shoes	32	3
11								
12				Total price	3587		Total quantity:	142

Share sales order excel file

After saving, share the saved sales order/orders via email, drop box, Google drive or any other app, you can select more than one sales order and share them in one shot.

Note that our app support barcode reader if connected to device, you can scan customer or item barcode directly to the app.

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